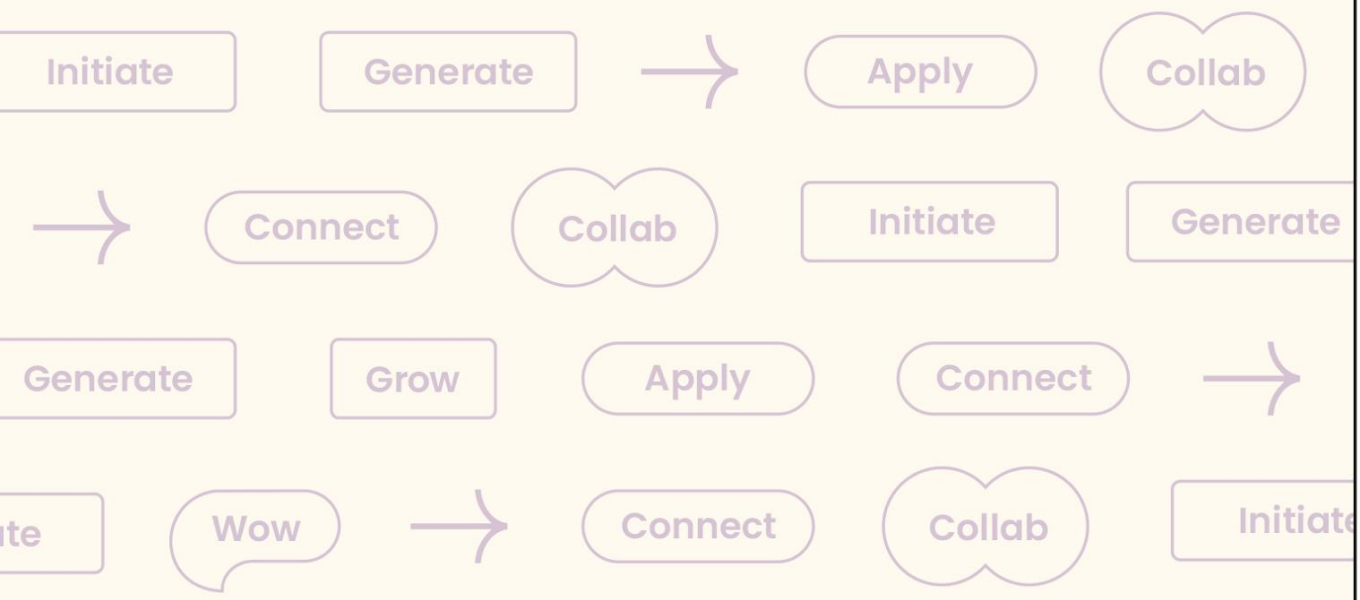
AccelerAction
Connecting European DeepTech Innovators

D2.3 – Pan-EU Networked Acceleration Programme (EU-NAP)



Funded by the European Union

This project has received funding from European Innovation Council and SMEs Executive Agency (EISMEA) under Grant Agreement No 101072073

Grant Agreement: 101072073

DOC. REFERENCE	D2.3 – Pan-EU Networked Acceleration Programme (EU-NAP)
RESPONSIBLE	Beta-i - Collaborative Innovation
AUTHOR(S)	ALL PARTNERS
DATE OF ISSUE	12/12/2023
STATUS	Ready
DISSEMINATION LEVEL	PU - PUBLIC
DESCRIPTION	The report explores the creation and development of the EU-NAP. The EU-NAP aims to close the gap between strong and moderate innovative deeptech ecosystems by equipping key stakeholders - such as startups, investors, policymakers and acceleration program managers - with the suitable knowledge, network and tools.

VERSION	DATE	DESCRIPTION
1.	24/11/2023	First Draft for review
2.	12/12/2023	Final version

Table of Contents

Index of Figures

Index of Tables

1. EXECUTIVE SUMMARY

The **Pan-EU Networked Acceleration Programme (EU-NAP)** is a pioneering initiative designed to enrich the Deeptech European ecosystem by spreading the essential findings and insights gathered from the AccelerAction Discovery Process. Its main objectives are to foster growth, connectedness and knowledge sharing across diverse European regional landscapes.

In order to better understand it, it is relevant to mention that this program is distinguished by its dynamic and collaborative approach by:

A. Engaging a wide array of stakeholders within the acceleration ecosystem, including startups, accelerators, business innovation agencies, policymakers and educational institutions;
B. Implementing a tailored acceleration strategy aimed at enhancing the potential of emerging and modest ecosystems;
C. Offering a customized structure to meet the needs and challenges local ecosystem players face, including investors, accelerator program managers, entrepreneurs and policymakers.

Firstly, the report explains the EU-NAP's **Conceptual Framework** focused on addressing the unique challenges and opportunities within the European deeptech ecosystem.

This phase involved extensive research and analysis, leading to the development of a flexible and adaptive structure containing two main components:

1. **Resource Library:** a comprehensive digital collection of various materials, including case studies, frameworks and articles, supplemented by a discussion forum for knowledge sharing and engagement.
2. **Abroad ScaleUp Program:** a three-month immersive initiative tailored for deeptech startups, focusing on equipping them with essential skills and networks for success in

areas such as sales, market internationalization and funding to facilitate their expansion into new geographies.

Secondly, the report shows the **community-driven development** approach of the EU-NAP. This section emphasizes how different stakeholders actively brought diverse perspectives and contributed with practical and applicable strategies.

With that in mind, a significant achievement of EU-NAP has been the involvement of **116 organizations from 32 different countries** during its development throughout: T2.1, which assessed the gaps and challenges in European acceleration ecosystems; T2.2, which integrated gender equality acceleration into the assessment methodology; and T2.3 which involved the organization of the AccelerAction Discovery Round Tables. This means the KPI of covering the 27 EU member states in its co-development was successfully achieved and surpassed.

Thirdly, the report presents a **detailed look at the EU-NAP materials**.

Lastly, in the **conclusion**, the report briefly turns its attention to the critical themes of exploitation and future vision within the EU-NAP framework. This section highlights the importance of sustainability and long-term impact by understanding how the EU-NAP will continue to evolve and influence the European deeptech ecosystem.

2. CONCEPTUAL FRAMEWORK

2.1 INTRODUCTION

In a period where technological advancement is vital to economic growth and societal development, the EU-NAP is a pioneering effort designed to unify and enhance Europe's deeptech ecosystems.

As mentioned, it is characterized by its ambitious aim to bridge the gaps between the strong and moderate deeptech ecosystems spread across the European landscape. This chapter aims to provide a comprehensive overview of the EU-NAP, analyzing its genesis, structure and the strategic thinking that underpins this visionary initiative.

2.2 GENESIS

The conception of the EU-NAP is deeply rooted in the recognition of a fragmented European innovation landscape, particularly in the deeptech sector.

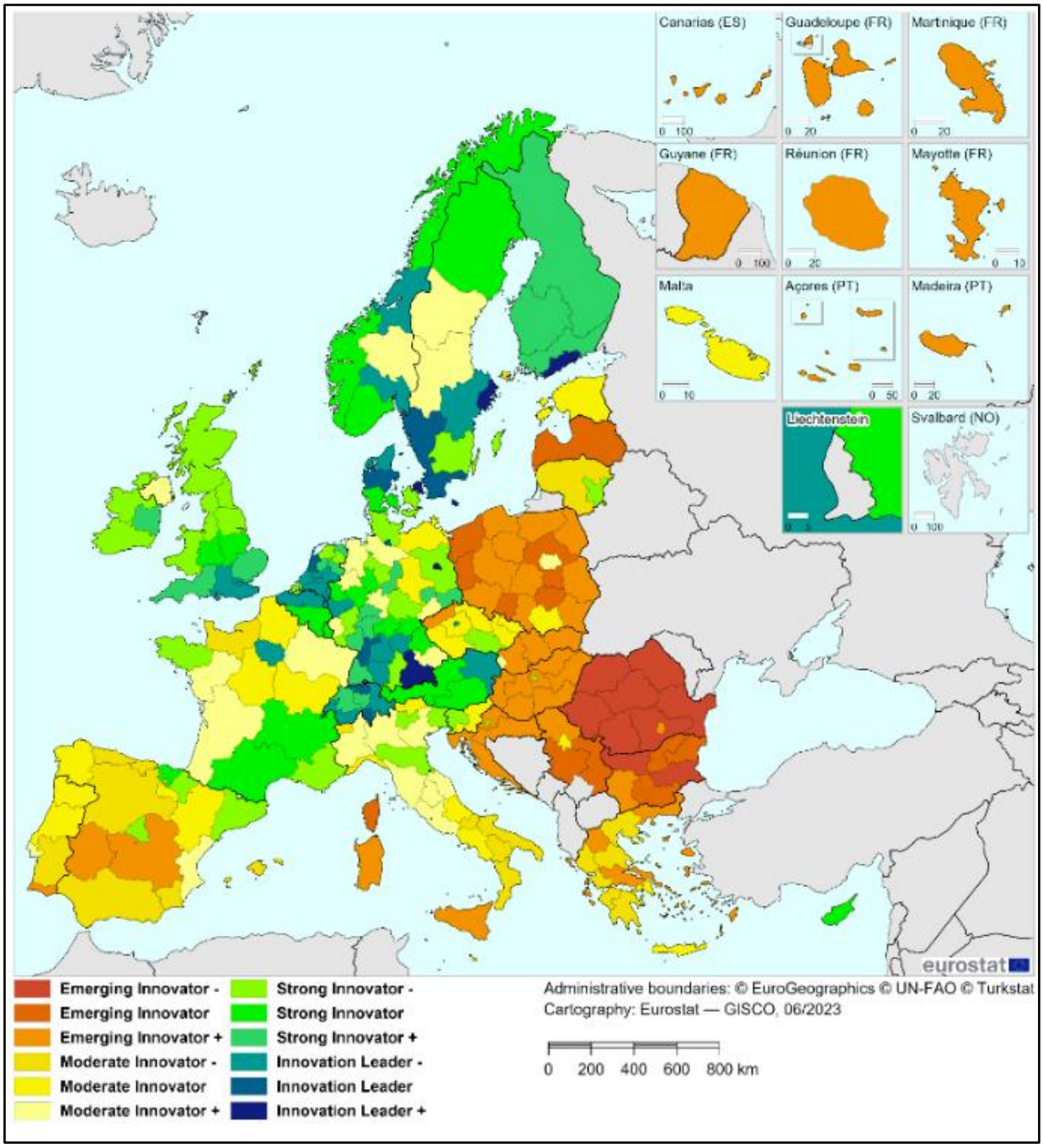


Figure 1 - Regional performance groups

Source: [European Commission - Regional Innovation Scoreboard 2023]

Europe has been a mosaic of varying degrees of technological advancement, with certain regions forging ahead as innovation powerhouses while others lag behind. This disparity

restricts the overall growth potential of Europe's technological sector and leaves untapped the rich well of potential inherent in less developed ecosystems.

The EU-NAP emerged as a strategic response to this challenge, with the overarching goal of weaving these strands into a cohesive and robust innovation ecosystem.

Central to the rationale behind the EU-NAP is the understanding that innovation thrives in environments characterized by connectivity and exchanging knowledge, ideas, and resources. By fostering such an environment, the EU-NAP seeks to catalyze a more uniform development across European deeptech ecosystems. This initiative aims to create channels through which emerging ecosystems can access the resources, knowledge and networks that are often the privilege of more established tech hubs. In doing so, it aspires to level the playing field, offering all regions an equal opportunity to contribute to and benefit from Europe's collective technological expertise.

Moreover, the EU-NAP is underpinned by a commitment to gender equality, recognizing its vital role in driving comprehensive and effective innovation. The underrepresentation of women in the tech sector, particularly in leadership roles, is a loss of talent and perspective crucial for creating inclusive and impactful technological solutions as seen in the research by Boston Consulting Group and SISTA revealing that overall, in 2022 women-founded startups in key European markets accounted for only 10% of startups created, 7% of fundraisings carried out and only 2% of funds raised.

By integrating gender equality into its core strategy, the EU-NAP aims to break down barriers and cultivate a diverse and inclusive innovation ecosystem. This focus on gender equality is more than social responsibility - it is a strategic imperative, acknowledging that diverse voices and experiences are essential for fostering creativity and driving meaningful innovation.

2.3 SCOPE

Recognizing the diverse nature of Europe's deeptech ecosystems, the EU-NAP has been composed to be flexible and inclusive, ensuring that it effectively meets each region's unique needs.

This flexibility is manifest in several key areas, such as:

a) **Co-Production with Diverse Ecosystem Actors**: at the heart of the EU-NAP is the principle of co-production, an approach that involves close collaboration with a wide array of ecosystem actors. This includes startups at various stages of development, accelerators that provide crucial support, innovation agencies that drive forward new ideas, policymakers who create the regulatory framework within which these entities operate and educational institutions that nurture the next generation of innovators. By engaging these diverse groups in the design and implementation of the EU-NAP, the program ensures that it remains grounded in the realities of the European innovation landscape and responsive to its changing dynamics.

b) **Customized Acceleration Strategy for Emerging and Modest Ecosystems**: another cornerstone of the EU-NAP's approach is its focus on customized acceleration strategies specifically designed for emerging and modest ecosystems. Recognizing that one-size-fits-all solutions are often ineffective, the EU-NAP seeks to identify and address the specific challenges and opportunities present in these modest innovation ecosystems. The aim is to catalyze growth in these regions, bringing them up to speed with their more advanced counterparts and thus contributing to the overall strengthening of Europe's deeptech sector.

c) **Modular Structures Tailored to Local Ecosystem Needs**: the EU-NAP employs a modular structure that allows for customization based on local needs. This approach recognizes that each ecosystem has its unique set of strengths, weaknesses,

opportunities and threats. By adopting a modular approach, the EU-NAP can offer targeted interventions that are most relevant to each ecosystem, whether it be in the form of investment strategies, policy development, market access or technology transfer. These modules are designed to be scalable and adaptable, capable of evolving in response to the shifting needs of the ecosystems they serve.

Through its elastic, collaborative and tailored approach, the EU-NAP aspires to create a more unified, equitable and dynamic Deeptech European innovation landscape.

2.4 STAKEHOLDER ANALYSIS

The EU-NAP is strategically designed to benefit a core group of stakeholders, each playing a vital role in the European deeptech ecosystem.

This focused approach ensures that the program is tailored to effectively meet these key players' specific needs and objectives, fostering an environment conducive to growth, collaboration and sustainable development in the deeptech sector.

- **Entrepreneurs**: entrepreneurs stand to gain substantially from the EU-NAP. One of the components, the Abroad Scale-Up Program, is designed to provide them with access to essential resources to expand to new markets and scale up. By addressing the unique challenges faced by deeptech startups, the EU-NAP aims to accelerate their growth and increase their chances of success in the competitive European market.
- **Accelerator Program Managers**: as facilitators of startup growth and development, accelerator program managers are key beneficiaries of the EU-NAP. The EU-NAP supports these professionals by providing them with tools, methodologies and best practices to enhance their accelerator programs. This includes insights into effective

startup mentoring, access to broader networks and strategies for scaling their programs to have a wider impact.

- **Investors**: investors play a pivotal role in the startup ecosystem by providing the necessary capital for innovation and growth. The EU-NAP facilitates connections between investors and high-potential startups, providing investors with access to a vetted pipeline of investment opportunities in emerging technologies. Furthermore, the program offers insights into emerging trends and market dynamics, aiding investors in making informed decisions.
- **Policy Makers**: policymakers role is crucial for shaping policies that support innovation, provide necessary regulatory frameworks and create an environment conducive to the growth and scaling of deeptech ventures. The EU-NAP offers policymakers insights into the needs of startups and investors, helping them formulate strategies that can stimulate economic growth and innovation.

By focusing on these stakeholders, the EU-NAP aligns itself with the central pillars of the European deeptech ecosystem. Each stakeholder group benefits from and contributes to the program, creating a symbiotic relationship that drives innovation, growth and competitiveness in the European market. This targeted approach ensures that the EU-NAP remains relevant, impactful and effective in its mission to foster a thriving and connected deeptech ecosystem across Europe.

2.5 COMPONENTS

The EU-NAP incorporates two main components designed to support the European deeptech ecosystem. This multi-faceted approach ensures a comprehensive support system, facilitating knowledge exchange, skill development and market expansion: a Digital Resource Library and the Abroad Scale Up Program.

2.5.1 DIGITAL RESOURCE LIBRARY

At the core of the EU-NAP's knowledge-sharing initiative is the digital resource library. This extensive collection comprises a wide array of 37 materials, including in-depth case studies, practical frameworks and insightful articles. These resources are meticulously curated and developed as valuable reference tools for learning, research and information sharing. The library aims to empower stakeholders with the latest insights and best practices in the deeptech domain, enhancing their skills and decision-making capabilities. Complementing the library is a discussion forum, fostering a collaborative environment where stakeholders can engage in dialogue, share experiences and build a community of practice. This interactive platform encourages peer-to-peer learning and is instrumental in building networks and relationships among the diverse participants of the EU-NAP.

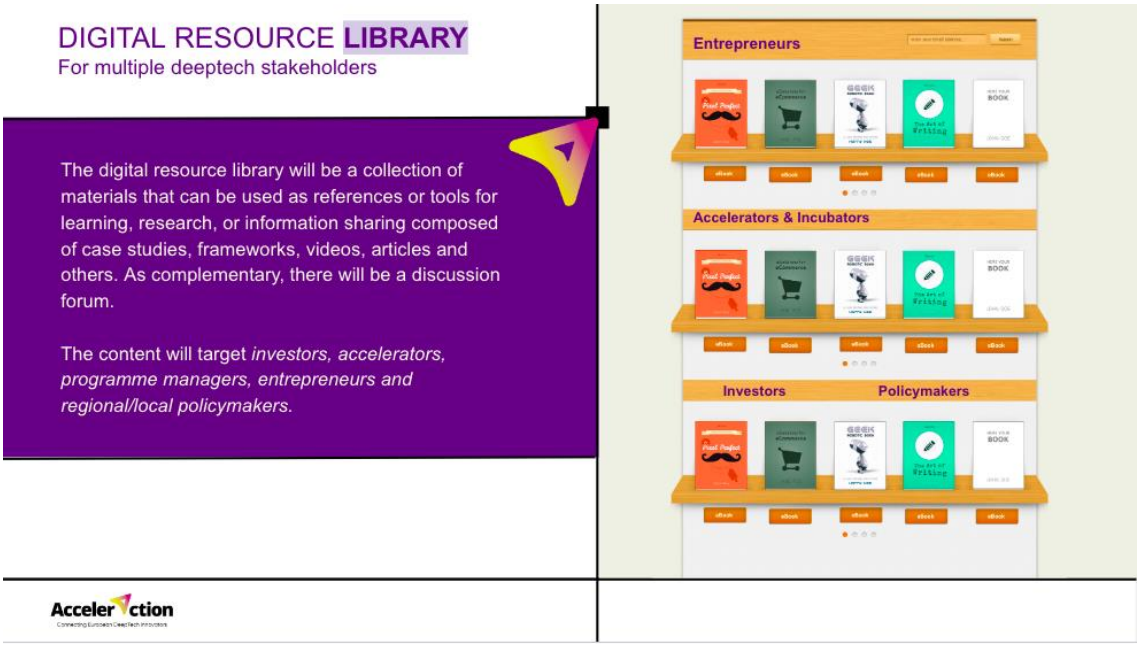


Figure 2 - Digital Resource Library Conceptualization

Source: Original

A list with all the materials of the Digital Resource Library can be found below:

Table 1 - List with Digital Resource Library Materials

Source: Original

Target	Title
Entrepreneur	Deeptech Digital Mastery
	Building Interpersonal Skills in deeptech
	Financial Management in deeptech
	Marketing and Sales for deeptech Startups
	Sustainability for deeptech Startups

	Ethical Practices in deeptech
	DeepTech Talent Strategies
	Internationalizing deeptech Ventures
	Communicating deeptech Impact Effectively
	DeepTech Business Models
	Startup Intellectual Property Guide
	Compliance Mastery in deeptech
	DeepTech Startup Financing Strategies
	Competitive Intelligence in deeptech
	New Market Product Development
	Corporate-Startup Dynamics in deeptech
Accelerator Programme Manager	Models for deeptech Acceleration
	Navigating deeptech Funding
	Fostering Inclusion and Diversity in deeptech
	DeepTech Stakeholder Management
	Advanced IP Strategies in deeptech
	Emerging deeptech Evaluation
	Structuring deeptech Investments
	Go-to-Market Tactics for deeptech
	Aligning Tech with SDGs
Investor	Investing with ESG in Mind
	Conducting Deeptech Due Diligence
	Spotting Potential in deeptech
	Managing Risks in deeptech Ventures
	Risk Management for Deeptech Investments: Strategies and Best Practices
	Entrepreneurial Barriers & Solutions

Policy Maker	Government's Role in deeptech Innovation
	Deeptech Workforce Development
Transversal	Addressing Entrepreneurial Gender Bias
	Promoting Diversity in deeptech Teams
	Women's Leadership in Entrepreneurship
	Creating Safe Entrepreneurial Spaces

2.5.2 ABROAD SCALEUP PROGRAM

The Abroad ScaleUp Program is a cornerstone of the EU-NAP, offering a comprehensive, three-month initiative specifically tailored for deeptech startups. This immersive program is designed to equip startups with the essential tools, knowledge and networks necessary to excel in their respective sectors. The ABROAD ScaleUp Program addresses the unique challenges faced by startups, particularly in securing funding, accessing new markets and leveraging resources to scale their business across geographies.

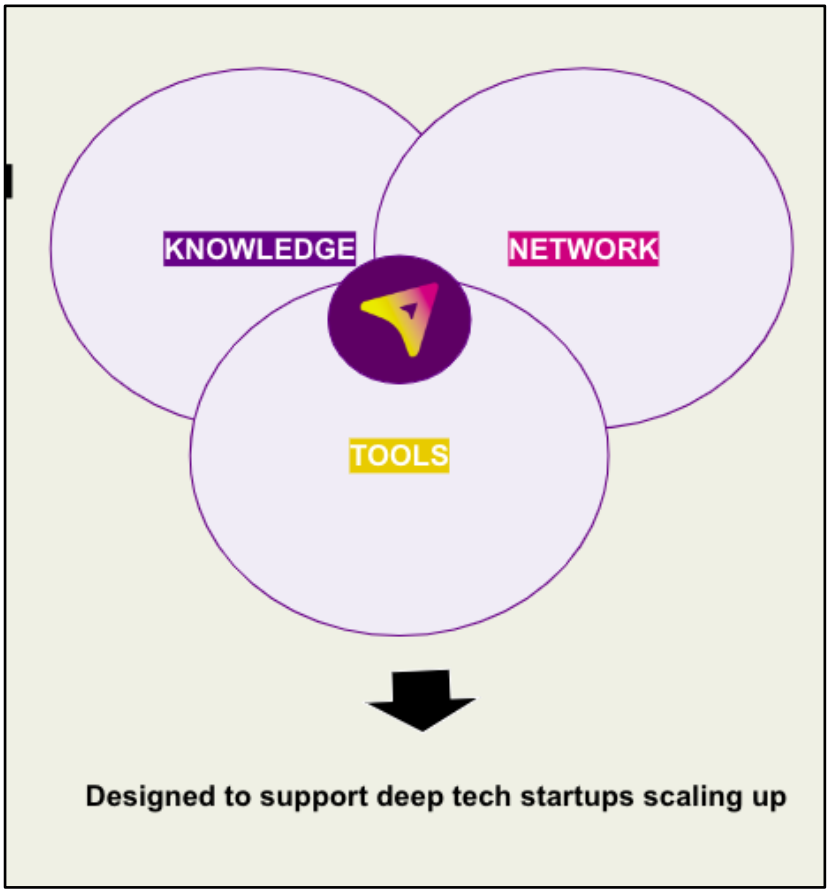


Figure 3 - Abroad Scale Up Program Areas of Development

Source: Original

The Abroad ScaleUp Program has two main pillars:

- **Connect to Succeed**: the first pillar of the program focuses on facilitating best practice exchanges and peer learning. It emphasizes the importance of connecting with local ecosystems, enabling startups to integrate into and benefit from different European deeptech networks. This pillar is about creating opportunities for startups to learn from each other, share experiences and collaborate, fostering a collective growth and innovation culture.
- **Immerse to Flourish**: the second pillar centers around utilizing the digital resource library and implementing challenge-based activities. It encourages startups to immerse themselves in learning and problem-solving, leveraging

the resources available in the library to tackle real-world challenges. This hands-on approach enhances their practical skills while prepares them to navigate the complexities of scaling up their business.

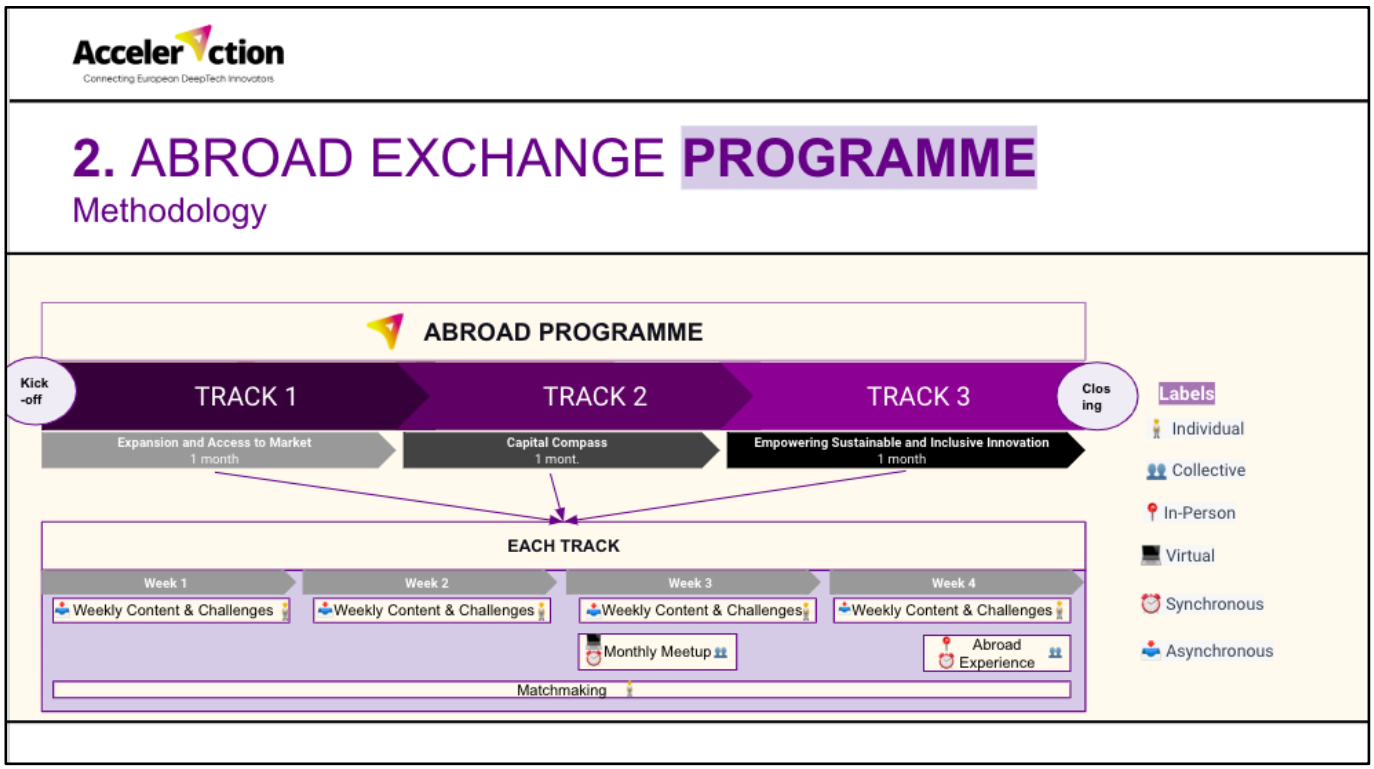


Figure 4 - Abroad Scale Up Program Conceptualization

Source: Original

ACTIVITIES BEING DEVELOPED

A) KICK-OFF

This is the introductory event of the exchange program, where we set the scene and introduce the team and participants. It serves as an ice-breaking session and provides an overview of what to expect throughout the program.

B) WEEKLY CONTENT & CHALLENGES

Participants will receive a wealth of content from our resource library. It includes a collection of best practices, case studies, and learnings from successful European deep-tech startups. Tailored challenges will also be assigned to each participant to ensure the practical application of the acquired knowledge and encourage problem-solving.

C) MONTHLY MEETUP

These are regular check-in meetings held once a month. The focus is on discussing the provided content, overcoming challenges and preparing for the in-person experience. It also serves as a platform for peer-to-peer learning and experience sharing.

D) MATCHMAKING

During this stage, we facilitate the meeting of participants with two or three like-minded individuals or potential mentors. This encourages building professional relationships and collaboration and fostering a supportive startup community.

E) EXCHANGE EXPERIENCE

Comprised of learning sessions, pitch sessions, and networking moments, this part of the program is where participants engage with the local ecosystem, learn from experts,

present their businesses and network with industry professionals, potential investors and peers.

F) CLOSING

This is the final event of the exchange programme. It is an opportunity to reflect on the experiences gained, celebrate achievements, share feedback and discuss future steps. It should include participant presentations, a review of the program and a discussion of post-program support and networking opportunities.

Combining these activities within the EU-NAP creates a dynamic and supportive ecosystem. It fosters a culture of continuous learning and innovation, enabling key stakeholders in the deeptech sector to grow, collaborate, and succeed in the competitive European and global markets.

SUBJECTS COVERED PER TRACK

The Abroad Scale Up Program is composed by three tracks. Each track will have a different subject and be composed by four sub-areas.

The subjects for each track were designed taking into account D2.1 – AccelerAction assessment methodology.

TRACK 1. Expansion and Access to Market

1. Internationalization and Global Expansion
2. Deeptech Product Development for new markets
3. Navigating Regulatory and Compliance Issues for Deeptech Startups
4. Intellectual Property and Legal Considerations

TRACK 2. Capital Compass

1. Deeptech Business Models and Strategies
2. Funding and Investment for Deeptech Startups
3. Marketing and Sales for deeptech Startups
4. Financial Management

TRACK 3. Empowering Sustainable and Inclusive Innovation

1. Ethical Considerations in deeptech
2. Sustainability and deeptech
3. Gender Equality and Diversity in deeptech
4. Measuring and communicating your impact

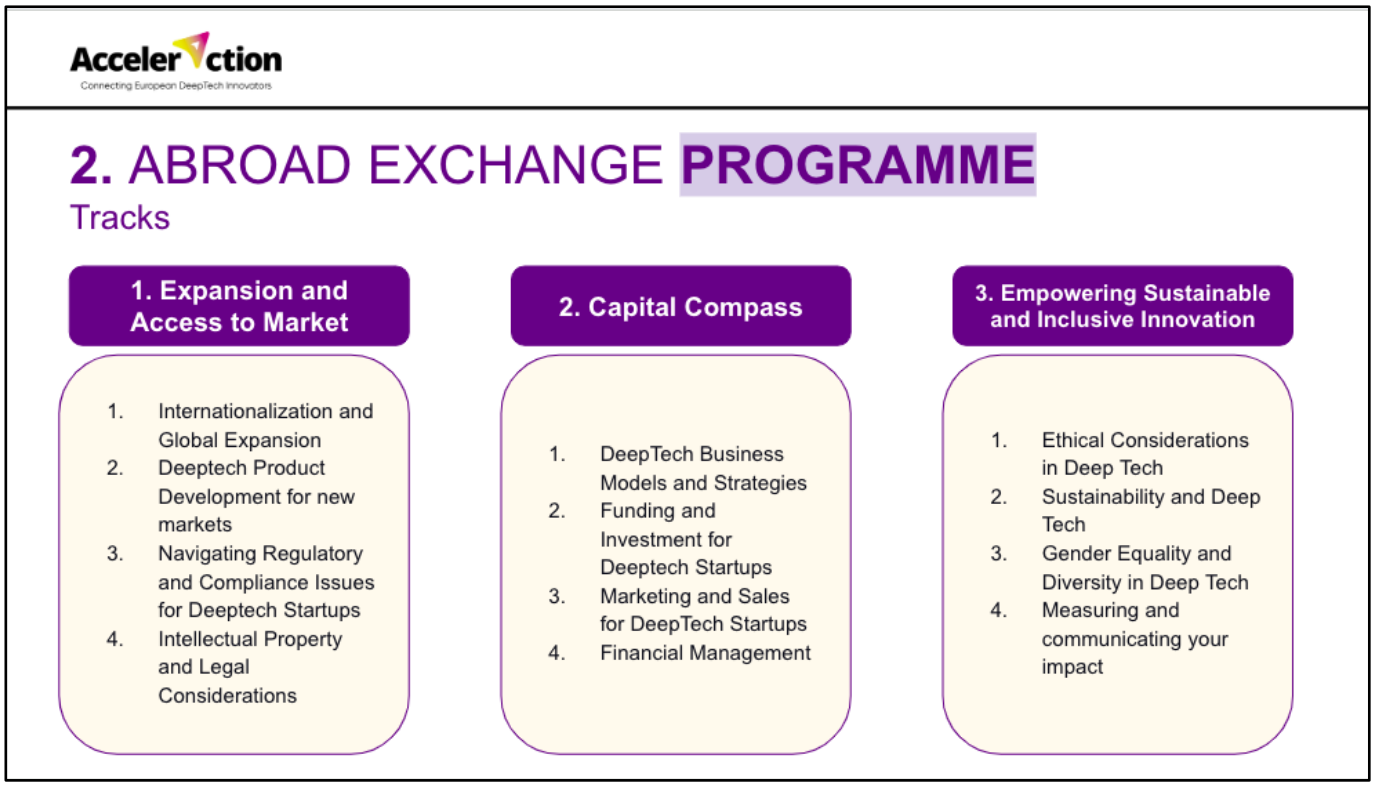


Figure 5 - Abroad Scale Up Program Tracks

Source: Original

2.6 INNOVATIVE ASPECTS

2.6.1 DIGITAL RESOURCE LIBRARY

The main innovative aspect of the Digital Resource Library is its balanced integration of theoretical knowledge and practical insights, particularly highlighted through the use cases derived from the tasks developed previously, such as the T2.1 Assessing gaps & challenges of the European acceleration ecosystems, T2.2 Analysing and integrating gender equality acceleration into the assessment methodology and T2.3 Organisation of the AccelerAction Discovery Round Tables - providing a rich view of real-world experiences and perspectives.

This blend of theory and practice ensures that the strategies and models developed are grounded in practical application. The insights gained from these activities, especially the roundtables, have been instrumental in shaping a more nuanced and compelling Digital Resource Library framework. They enable the program to address specific challenges and opportunities within the European acceleration landscape with a depth of understanding that purely theoretical models cannot achieve.

This approach underscores the EU-NAP's commitment to creating intellectually sound and practically viable solutions, making it a pioneering model.

2.6.2 ABROAD SCALEUP PROGRAM

The EU-NAP introduces several novel elements to the European acceleration landscape, setting it apart from existing programs.

The Abroad ScaleUp Program's key differentiators are the combination of:

1. **Pan-European Networked Structure**: it distinguishes itself with its extensive pan-European network structure amongst 6 different countries. Unlike region or country-specific programs, it spans multiple countries across the continent (Portugal, Ireland, Austria, France, Romania and Greece), interlinking both strong and emerging deeptech ecosystems. This broad network fosters unparalleled collaboration and resource sharing, enabling an integrated innovation and ecosystem development approach. The EU-NAP cultivates a synergistic European innovation environment by leveraging the strengths and addressing the needs across diverse regions.
2. **Focus on Deeptech**: it explicitly targets deeptech startups, acknowledging their unique challenges, such as longer development cycles and the need for specialized support. This deeptech focus ensures that startups developing complex technologies receive tailored assistance, addressing challenges like securing substantial funding, accessing specialized talent and navigating extended market-entry timelines.
3. **Focus on Startups Scaling Up**: a critical aspect of the Abroad ScaleUp Program is its emphasis on startups at the scaling-up phase. Recognizing that one of the significant hurdles for startups is to move from initial development to growth and expansion, the program provides knowledge, network and tools specifically designed to aid this transition. This focus is crucial as scaling up presents unique challenges, including market expansion, operational scaling and internationalization.
4. **Integrated Approach to Gender Equality and Inclusion**: the EU-NAP integrates gender equality and inclusivity into its core strategy. This commitment extends beyond surface-level initiatives, embedding these principles into stakeholder engagement, resource distribution, and overall program design. Such an integrated approach promotes diversity and inclusivity within the startup ecosystem and ensures these values are reflected in the startups' outputs.

Through these innovative features, the EU-NAP brings a fresh and effective approach to fostering a dynamic and resilient deeptech ecosystem in Europe. Its focus on scaling up

deeptech startups, along with its inclusive and collaborative design, positions it as a pivotal player in shaping the future of European innovation.

2.7 EXPECTED OUTCOMES AND IMPACT

The EU-NAP is strategically designed to make a tangible impact on the European deeptech landscape. Central to its mission is the ambitious goal of involving many startups in its exchange program, which is designed to foster cross-border collaboration and provide scale-up opportunities.

The ABROAD Scale Up program aims to engage with ten promising startups thoughtfully selected to represent both emerging/moderate and strong innovative ecosystems. It represents the EU-NAP's commitment to nurturing the growth of high-potential startups and catalyzing their journey toward becoming key players in the deeptech sector. By bringing together startups from diverse backgrounds, the EU-NAP facilitates a rich exchange of ideas, experiences and practices.

The impact of the EU-NAP is expected to resonate beyond the immediate benefits to the participating startups. By fostering cross-border collaborations, the program will contribute to building a more interconnected European deeptech network. This enhanced connectivity is likely to lead to increased innovation, as startups gain access to new markets, resources and partnerships. The scale-up opportunities provided by the program are poised to accelerate the growth trajectories of these startups, enabling them to expand their operations and reach new heights in their respective sectors.

Furthermore, the success of these startups and the strengthened connections among European deeptech ecosystems will serve as a beacon, inspiring and encouraging further innovation and collaboration within the region. The EU-NAP's focus on inclusive growth and equal opportunity has the potential to catalyze a new era of deeptech innovation in Europe, marked by diversity dynamism and sustained progress.

3. COMMUNITY-DRIVEN DEVELOPMENT

3.1 GENERAL COMMENT

In an era where innovation and technological advancement are pivotal to economic growth and societal progress, the Pan-EU Networked Acceleration Programme (EU-NAP) stands as a symbol of collaborative and inclusive development.

The essence of it lies in its community-driven development approach. Recognizing the fragmented landscape of European innovation, particularly in the deeptech sector, the programme aimed to unify these disparate elements through a community-driven approach. This methodology was about active participation and co-creation with various stakeholders.

The development of EU-NAP was marked by several pivotal tasks, each contributing uniquely to the program's foundation and direction:

1. **Assessing Ecosystem Gaps (T2.1)**: this task involved thoroughly assessing the gaps and challenges prevalent in European acceleration ecosystems. It provided a foundational understanding of the landscape, identifying areas of strength and those requiring intervention.
2. **Integrating Gender Equality (T2.2)**: in a progressive move, the programme integrated gender equality acceleration into its assessment methodology. This approach ensured a more inclusive and equitable development process, aligning with broader societal values and objectives.
3. **AccelerAction Discovery Round Tables (T2.3)**: these round tables were instrumental in gathering insights and feedback from various stakeholders. They served as platforms for open dialogue, idea exchange and collaborative problem-solving, shaping the programme's framework with real-world perspectives and experiences.

The list of people and organizations involved in the different activities can be found in the Annex 1.

Looking at the **Annex 1,** it is observable that there was an involvement of **116 organizations from 32 different countries -** accomplishing the KPI of covering the 27 EU member states in EU-NAP co-development.

3.2 ANALYSIS PER COUNTRY

This section provides a consolidated analysis of the participation levels of various European countries in the Pan-EU Networked Acceleration Programme (EU-NAP). The focus is on identifying the top participating countries with less involvement and analyzing the representation from different EU regions.

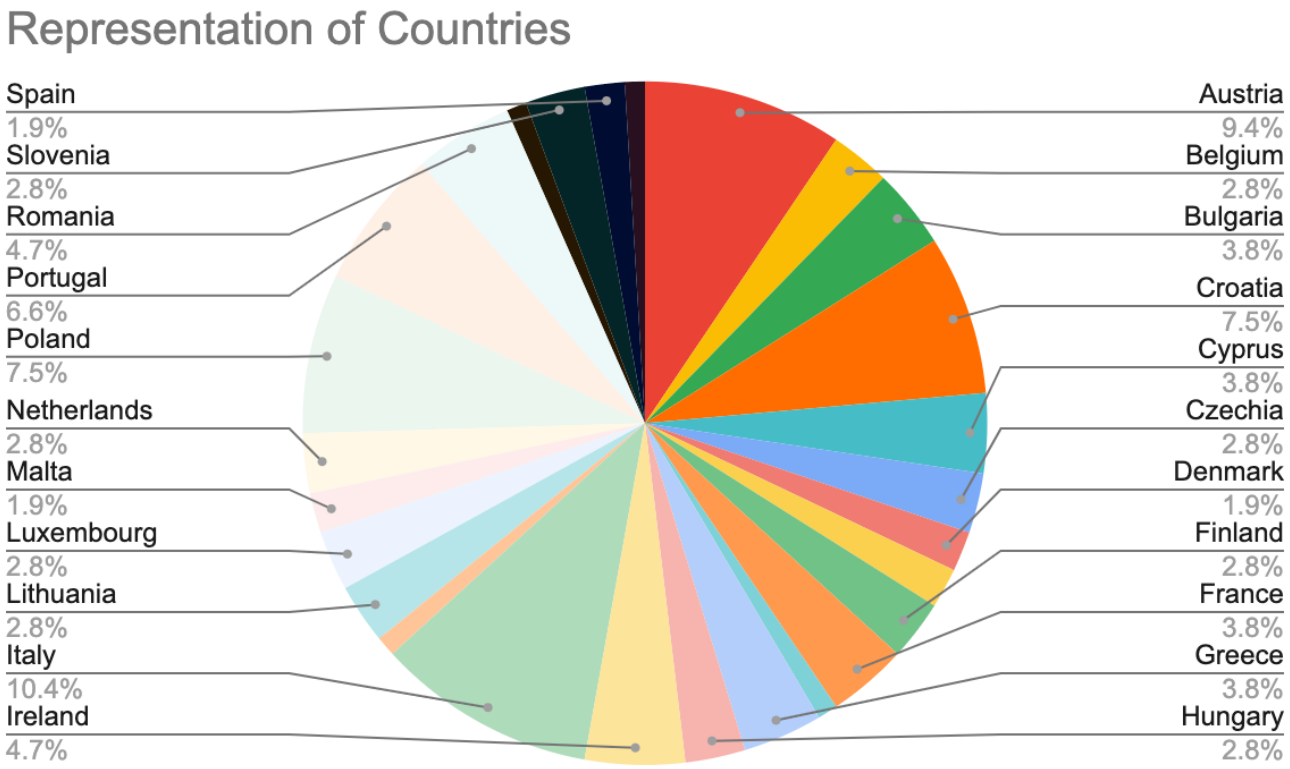


Figure 6 - Representation of countries in the EU-NAP Development

Source: Original

Italy and Austria emerged as the most engaged countries, with 11 and 10 organizations, respectively. Croatia and Poland, each with eight organizations, also show notable involvement.

On the other hand, Germany, Sweden, Latvia, Slovakia and a few others have only 1 organization participating. This lower engagement might reflect either a more selective approach to this specific program or a focus on other forms of innovation and technological development.

In terms of European regions:

- **Southern Europe**: Italy's leading role highlights the active participation of Southern European countries in EU-NAP. Portugal and Greece also demonstrate considerable involvement.
- **Central and Eastern Europe**: Countries like Poland, Croatia and Romania show a significant presence, reflecting the growing importance of these regions in the European innovation landscape.
- **Western Europe**: Despite the lower participation from Germany, other Western European countries like France and Belgium maintain a steady presence. This mixed representation could suggest varied priorities or capacities for engagement in EU-led innovation programs.
- **Nordic and Baltic Regions**: Generally, these regions show modest participation, with countries like Sweden, Finland and the Baltic states having fewer organizations involved.

The geographical diversity highlights the varied innovation landscapes across Europe while underscoring the potential for cross-regional collaboration and knowledge exchange under the umbrella of EU-NAP.

3.3 ANALYSIS PER TYPE OF STAKEHOLDER

In this section, it is analyzed the involvement of different types of stakeholders in the EU-NAP co-development. Understanding the diversity and roles of these stakeholders provides insight into the collaborative dynamics and focus areas of the program.

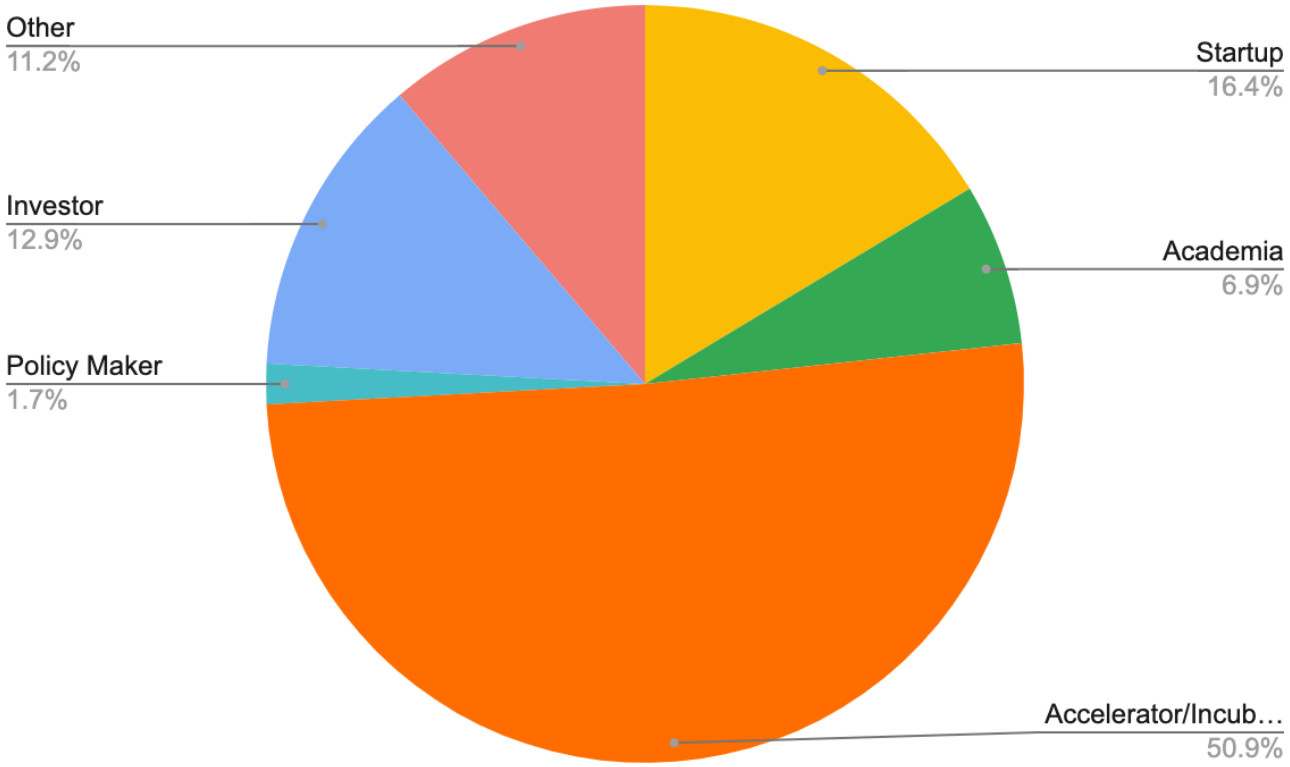


Figure 7 - Representation of types of stakeholders in the EU-NAP Development

Source: Original

1. **Accelerators/Incubators (59 organizations)**: this group represents the largest segment of participants. Their dominant presence underscores the EU-NAP's strong emphasis on nurturing and scaling innovative ideas, which is central to the objectives of most accelerators and incubators.

2. **Startups (19 organizations)**: as the primary beneficiaries and drivers of innovation, the involvement of a significant number of startups indicates the program's effectiveness in attracting and engaging with the entrepreneurial community.
3. **Investors (15 organizations)**: investors play a crucial role in the innovation ecosystem by providing funding, mentorship and networks. Their notable participation reflects the program's alignment with investment priorities and the importance of funding in accelerating innovation.
4. **Other Entities (13 organizations)**: this category includes non-profit organizations, consultancies and other entities that do not fall into the traditional categories. Their participation indicates the program's multidimensional approach, engaging a wide range of expertise and perspectives.
5. **Academia (8 organizations)**: the involvement of academic institutions highlights the importance of research and educational perspectives in innovation. Their presence is essential for driving research-based innovation and providing a knowledge base for the program.
6. **Policy Makers (2 Organizations)**: although their number is relatively small, the involvement of policymakers is significant. They are crucial for creating a conducive policy environment for innovation and ensuring that the program's outcomes align with broader societal and economic objectives.

The stakeholder analysis of the EU-NAP co-development reveals a multifaceted and collaborative ecosystem. The heavy presence of accelerators/incubators, along with a significant number of startups and investors, forms the backbone of the program, ensuring that it is well-equipped to foster and scale innovative solutions. The involvement of academia, policymakers and other entities, though smaller in scale, is crucial in enriching the program with a wide range of insights and expertise. This diverse stakeholder participation indicates the program's comprehensive approach to fostering innovation across Europe.

3.4 CONTENT DEVELOPMENT

The content development stage was developed by almost all partners of the consortium. The goal was to decentralize the content production to combine the participants' experiences in the three tasks mentioned before with the expertise of the different partners (as seen in Figure 8).

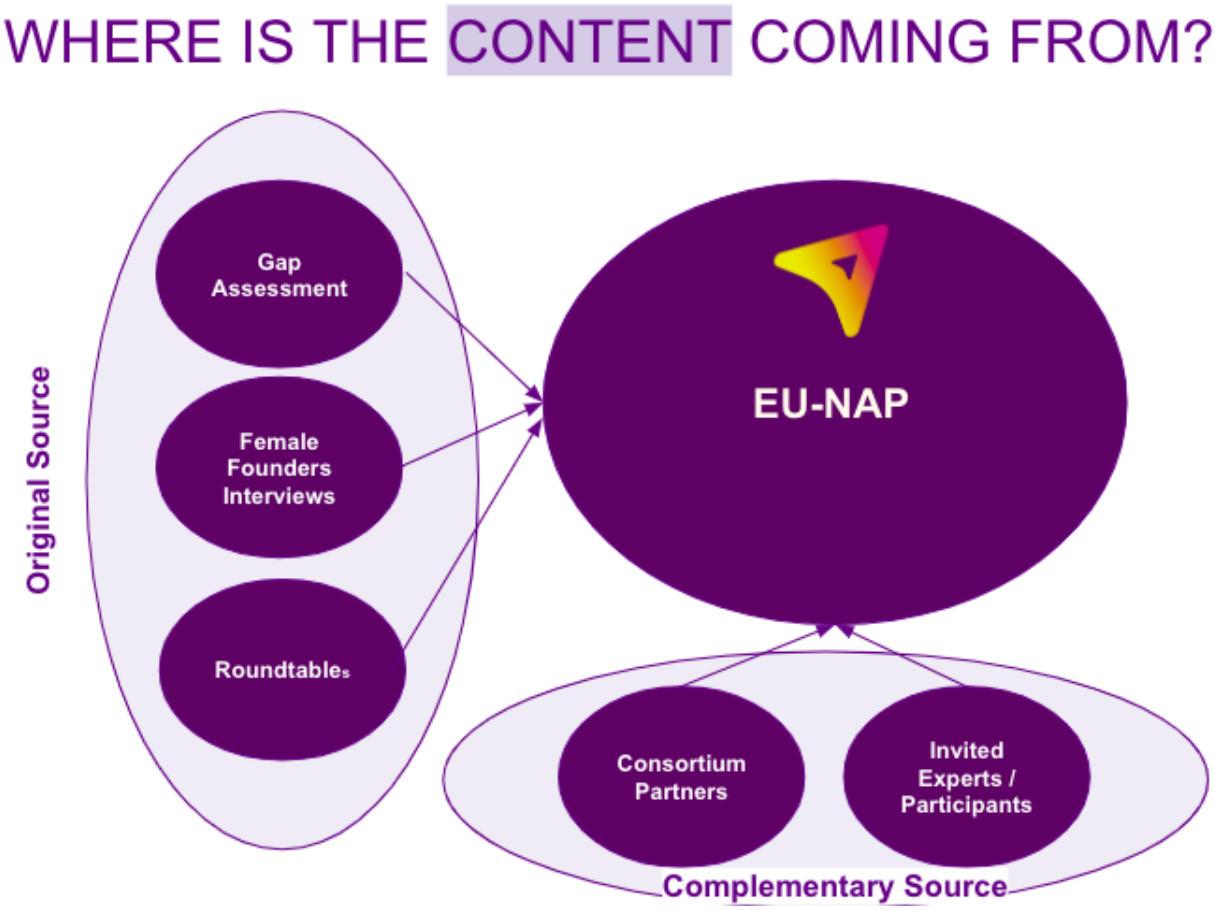


Figure 8 - EU-NAP's content source

Source: Original

Besides assuming the responsibility of producing content, Beta-i served as an editor of all materials to ensure consistency between them and add experiences and examples shared during T2.1, T2.3 and T2.3.

Annex 2 shows each partner's involvement considering the number of materials developed.

4. EU-NAP MATERIALS

In the ever-evolving landscape of deeptech innovation, there is a need for accessible, high-quality resources and structured programs. Recognizing this, the EU-NAP has been meticulously equipped with a range of materials and a comprehensive program, each designed to address the multifaceted needs of Europe's deeptech ecosystems with the contributions of many different players across Europe [Annex 1].

This chapter provides a detailed look at these materials, which form the backbone of the EU-NAP's efforts to foster growth, innovation and connectivity across diverse European regions. The EU-NAP's resource library and the Abroad ScaleUp Program collectively represent a substantial body of work, comprising 37 articles and various program components (Table 1 - List with Digital Resource Library Materials + Figure 5. Abroad Scale Up Program Tracks).

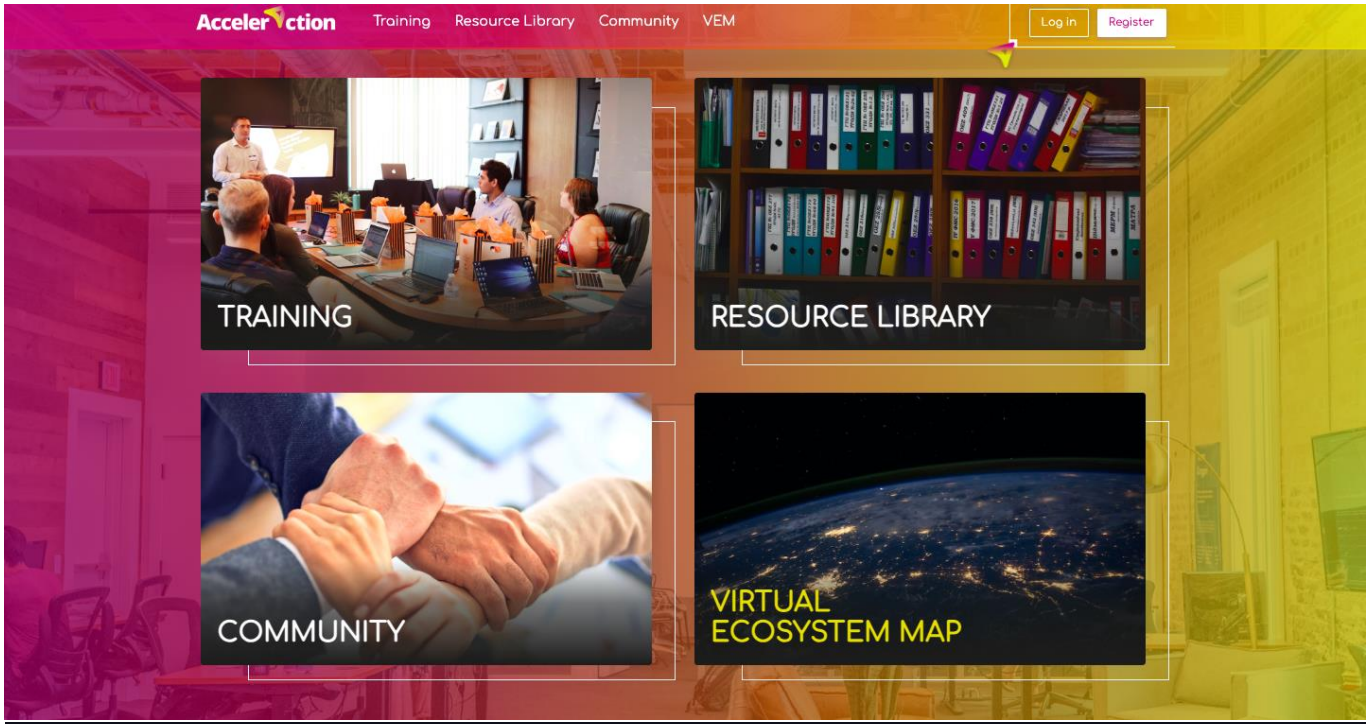


Figure 9 - Welcome Page

Source: Original

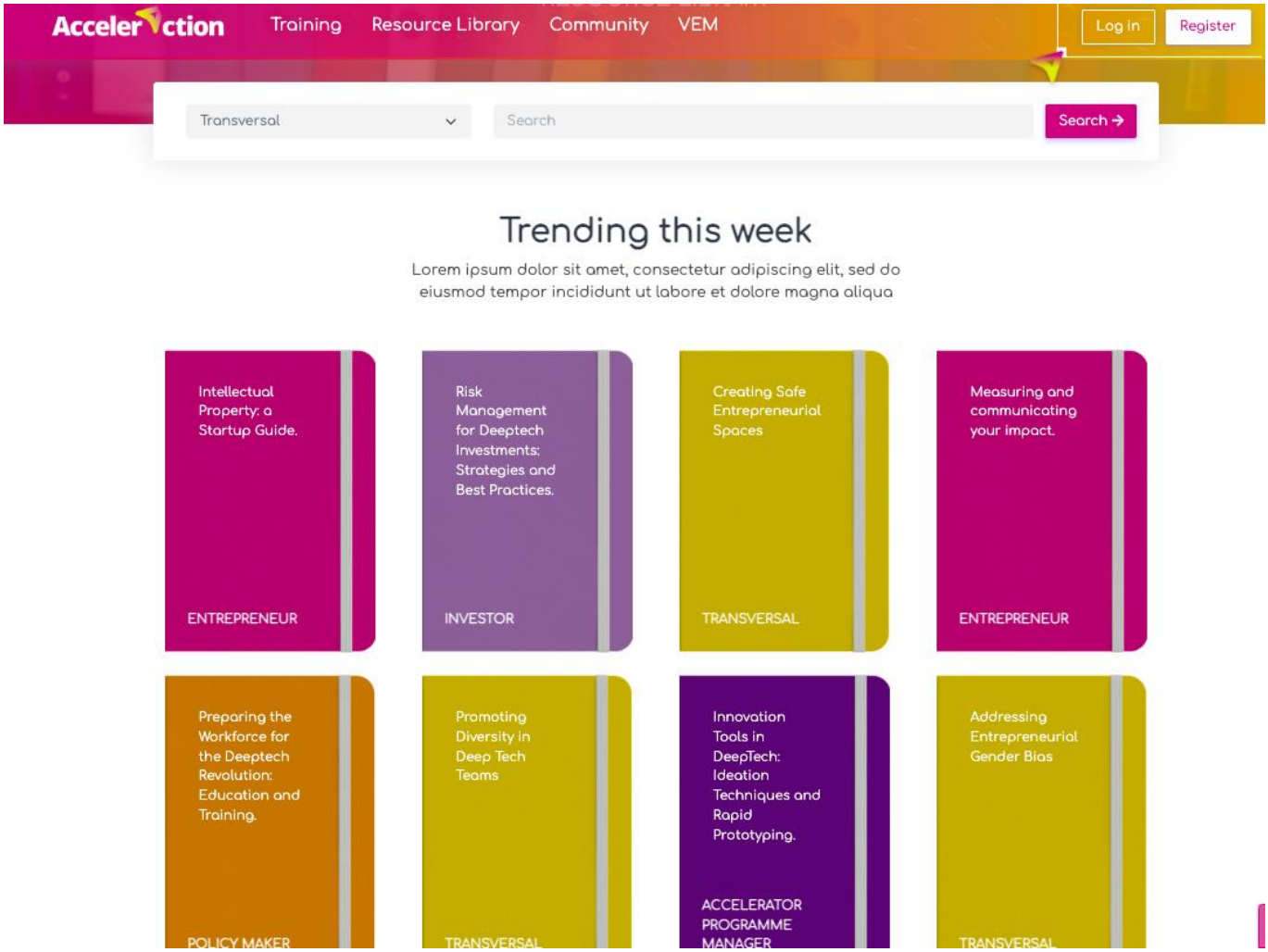


Figure 10 - Digital Resource Library Overview

Source: Original

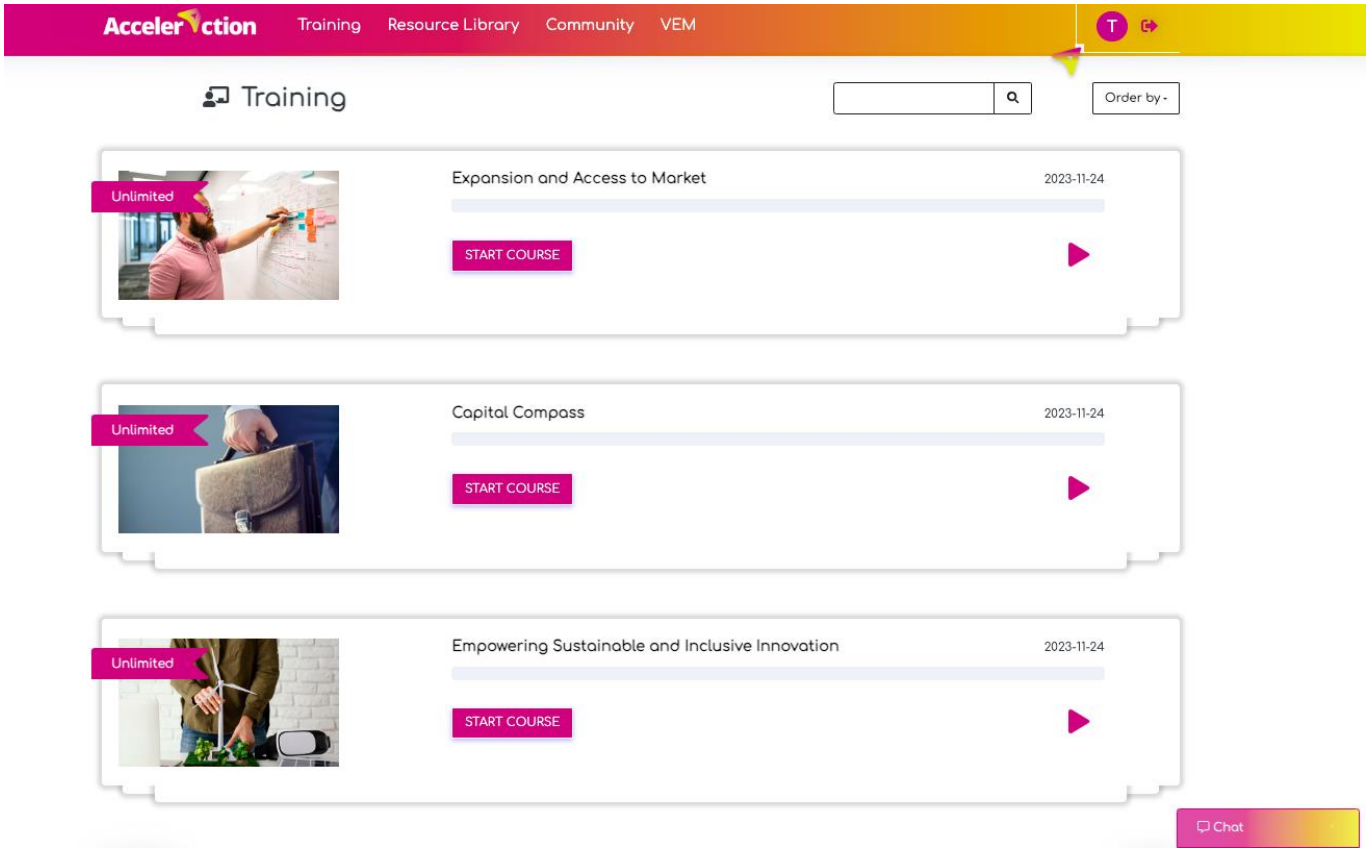


Figure 11 - Abroad Scale Up Weekly Content & Challenges Overview

Source: Original

Figure 12 - Example of Article in the EU-NAP

Source: Original

It is important to note that while this chapter offers an overview of these materials, a more exhaustive list with the 37 materials can be found in the links at Annex 3.

The links at Annex 3 serve as a comprehensive reference point, providing readers with easy access to the full array of resources and part of the program elements that constitute the Abroad Scale Up Program at this point.

During the T4.1 Setting up of the AccelerAction ABROAD Exchange Programme, the consortium members will continue producing more materials and knowledge to deliver during the different activities, such as preparing the local experience.

5. FINAL CONSIDERATIONS

To conclude, it's essential to reflect on the initial journey of the EU-NAP: marked by collaboration, innovation and a relentless pursuit of bridging the gaps in the European deeptech ecosystem.

The development and implementation of the EU-NAP stand as a testament to the power of co-creation and the collective will to elevate Europe's position as a leader in deeptech innovation. The program's success in achieving its objectives can largely be attributed to this participatory approach, ensuring that the strategies and resources developed are comprehensive and finely attuned to the real-world needs of the European deeptech community. This report has chronicled the extensive work undertaken and the milestones achieved, painting a picture of the EU-NAP.

With the EU-NAP developed, it's time to start the WP4 AccelerAction Exchange Programme to leverage scale up of acceleration ecosystems.

The preparation phase (T4.1) will set the stage for a successful launch, ensuring that all necessary components are meticulously planned and aligned with the overarching goals of the EU-NAP.

The implementation phase (T4.3) brings the program to life, offering deeptech startups an immersive and transformative experience. This phase will be critical in translating the theoretical aspects of the EU-NAP into tangible benefits for the participants, fostering skills and connections that will undoubtedly contribute to their future successes.

The evaluation phase (T4.4) will provide a crucial feedback loop, offering insights into the program's efficacy and impact. This evaluation serves as a key tool for continuous improvement, ensuring that future iterations of the program are even more closely aligned with the evolving needs of the deeptech sector.

Looking ahead, the D6.3 Final Report on Communication, Dissemination and Exploitation Activities will focus on exploiting the EU-NAP's outcomes. The knowledge, strategies and best

practices developed through the EU-NAP hold immense potential for broader application and impact. There are numerous avenues for capitalizing on these results, such as expanding the Abroad Exchange Program to new target groups or extending its reach to new geographical areas.

These expansions represent growth in scale and scope, offering new opportunities for innovation and collaboration across Europe and beyond.

In conclusion, the EU-NAP is more than a program; it is a catalyst for change, a vehicle for growth and a beacon of innovation.

6. ANNEXES

ANNEX 1 – STAKEHOLDERS INVOLVED IN EU-NAP DEVELOPMENT

Name	Organization	Type of Organization	Country	Involved during
Cristina Toncu	TECH	Accelerator/Incubator	Romania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
-	tech2b Inkubator GmbH	Accelerator/Incubator	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	INiTS akademisches Gründerservice Wien GmbH	Accelerator/Incubator	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Innovation Capital	Investor	Bulgaria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Eleven Ventures	Investor	Bulgaria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Poslovna inteligencija	Accelerator/Incubator	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Invento Capital Partners	Investor	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Algebra LAB	Investor	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	City of Osijek, University J.J. Storssmayer Osijek	Accelerator/Incubator	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Bicro Biocentar d.o.o.	Accelerator/Incubator	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems

	ZICER - Zagreb Innovation Centre	Accelerator/Incubator	Croatia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Innovation Center	Accelerator/Incubator	Cyprus	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	ARIS A REALLY INSPIRING SPACE FOUNDED BY DELOITTE CYPRUS & BANK OF CYPRUS	Investor	Cyprus	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	CYENS COE	Investor	Cyprus	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Gravity Incubator	Accelerator/Incubator	Cyprus	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	PowerHUB	Accelerator/Incubator	Czechia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	ITACA	Accelerator/Incubator	Czechia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Patient Innovation, Nova School of Business and Economics, Copenhagen Business School, IESE, Biocat, Glintt	Accelerator/Incubator	Denmark	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	FUTURE BOX	Accelerator/Incubator	Finland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	EnergySpin - multicorporate energytech accelerator	Accelerator/Incubator	France	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Axandus, l'accélerateur industriel	Accelerator/Incubator	Greece	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Science and Technology Park of Crete	Accelerator/Incubator	Greece	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Athens Chamber of Commerce and Industry	Accelerator/Incubator	Greece	T2.1 Assessing gaps & challenges of the European acceleration ecosystems

	MKB Inkubator Kft	Accelerator/Incubator	Hungary	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	SmartWare.tech (legal entity: EKEHA Kft.)	Accelerator/Incubator	Hungary	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Global Traction and Digital Factory (until Q1/2023)	Accelerator/Incubator	Hungary	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	EIT Communities (EIT Health, EIT Food, EIT RawMaterials, EIT Manufacturing, EIT Urban Mobility, EIT InnoEnergy)	Other	Ireland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Tyndall National Institute	Other	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Bio4Dreams	Accelerator/Incubator	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	SocialFare	Accelerator/Incubator	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	B4i - Bocconi for innovation	Accelerator/Incubator	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	DIGITAL MAGICS S.P.A.	Accelerator/Incubator	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Baltic Sandbox Ventures	Investor	Lithuania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Gener8tor Luxembourg	Accelerator/Incubator	Luxembourg	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	University of Luxembourg Accelerator	Accelerator/Incubator	Luxembourg	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Nextgrid	Accelerator/Incubator	Poland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems

	Technology Accelerator Gliwice ASI Sp.	Accelerator/Incubator	Poland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Startup Hub Poland	Accelerator/Incubator	Poland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	BGI SA	Accelerator/Incubator	Portugal	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	FabStart - Fábrica de Startups	Accelerator/Incubator	Portugal	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Startup Lisboa	Accelerator/Incubator	Portugal	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Make IT in Oradea	Accelerator/Incubator	Romania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Rubik Hub	Accelerator/Incubator	Romania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Hexagon Venture srl	Investor	Romania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Styrian Technology Park	Other	Slovenia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	RV2 Ventures	Investor	Slovenia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	The Collider/Mobile World Capital Barcelona	Accelerator/Incubator	Spain	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Fanny Springer	GROW	Accelerator/Incubator	Austria	T2.2 Analysing and integrating gender equality acceleration into the assessment methodology
Silvia Ursu	TECH	Accelerator/Incubator	Romania	T2.3 Organisation of the AccelerAction Discovery Round Tables

Paul Stefanut	BOOST	Accelerator/Incubator	France	T2.3 Organisation of the AccelerAction Discovery Round Tables
Claudia Ausilia Vittorio	JOC	Accelerator/Incubator	Italy	T2.3 Organisation of the AccelerAction Discovery Round Tables
Antonietta Cucinella	JOC	Accelerator/Incubator	Italy	T2.3 Organisation of the AccelerAction Discovery Round Tables
Nika Levikov	F6S	Startup	Ireland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Anja Stipankov	F6S	Startup	Ireland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Jan Bormans	European Startup Network	Accelerator/Incubator	Belgium	T2.3 Organisation of the AccelerAction Discovery Round Tables
Kinga Stanislawska	European Women in VC	Accelerator/Incubator	United Kingdom	T2.3 Organisation of the AccelerAction Discovery Round Tables
Dominik Krawczyk	Cobin Angels	Investor	Poland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Andreas Munk Holm	eu.vc	Investor	Denmark	T2.3 Organisation of the AccelerAction Discovery Round Tables
Livia Marcantonio	EBN - European Business & Innovation Centre Network	Other	Belgium	T2.3 Organisation of the AccelerAction Discovery Round Tables
Simona Simulyte	Innovation Agency Lithuania	Other	Lithuania	T2.3 Organisation of the AccelerAction Discovery Round Tables
Thomas Kösters	DEEP Ecosystems	Accelerator/Incubator	Germany	T2.3 Organisation of the AccelerAction Discovery Round Tables
Naimul Abd	Startup Grind	Investor	Sweden	T2.3 Organisation of the AccelerAction Discovery Round Tables

Marko J. Koski	Energy Spin	Accelerator/Incubator	Finland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Adèle Yaroulina	European Startup Network	Policy Maker	Belgium	T2.3 Organisation of the AccelerAction Discovery Round Tables
Pranjul Shah	University of Luxembourg	Academia	Luxembourg	T2.3 Organisation of the AccelerAction Discovery Round Tables
Jana Drzkova	EuroQuity	Investor	France	T2.3 Organisation of the AccelerAction Discovery Round Tables
Gem Kua	Rockstart	Accelerator/Incubator	Netherlands	T2.3 Organisation of the AccelerAction Discovery Round Tables
David McGovern	Irish Photonic Integration Centre	Academia	Ireland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Ralitsa Zhekova	RAPIV BULGARIA	Policy Maker	Bulgaria	T2.3 Organisation of the AccelerAction Discovery Round Tables
Angel Dacal Nieto	CTAG – Centro Tecnológico de Automoción de Galicia	Academia	Spain	T2.3 Organisation of the AccelerAction Discovery Round Tables
FILIP STIPANCIC	Lean Startup Croatia	Accelerator/Incubator	Croatia	T2.3 Organisation of the AccelerAction Discovery Round Tables
Maciej Sadowski	StartUp Hub Poland	Accelerator/Incubator	Poland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Gonca Kara Demir	MCAST & EIT Climate-KIC Malta Hub	Academia	Malta	T2.3 Organisation of the AccelerAction Discovery Round Tables
Marina Krizman	Sessionize	Startup	Croatia	T2.3 Organisation of the AccelerAction Discovery Round Tables
Mehrnaz Heidari	Tyndall National Institute	Academia	Ireland	T2.3 Organisation of the AccelerAction Discovery Round Tables

Devon Newman	MH Automation International	Other	United Kingdom	T2.3 Organisation of the AccelerAction Discovery Round Tables
Santhosh Nair		Other		T2.3 Organisation of the AccelerAction Discovery Round Tables
Alex Silvestri		Other		T2.3 Organisation of the AccelerAction Discovery Round Tables
Kostantinos Daniilidis	University of Pennsylvania	Academia	United States	T2.3 Organisation of the AccelerAction Discovery Round Tables
Mohsen Motamedi	Instituto Superior Técnico	Academia	Portugal	T2.3 Organisation of the AccelerAction Discovery Round Tables
Natacha Grave	Beta-i	Other	Portugal	T2.3 Organisation of the AccelerAction Discovery Round Tables
Antonios Kanavouras	Arsakeia - Tositseia Schools	Academia	Greece	T2.3 Organisation of the AccelerAction Discovery Round Tables
Katarzyna Sadowska	Instytut Psychiatrii i Neurologii	Other	Poland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Mark Drozdov	susteam	Startup	Austria	T2.3 Organisation of the AccelerAction Discovery Round Tables
Misho Avramov		Other	Bulgaria	T2.3 Organisation of the AccelerAction Discovery Round Tables
Batuhan Batu	HARMAN International	Startup	Poland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Livia Adinolfi	INSME	Accelerator/Incubator	Italy	T2.3 Organisation of the AccelerAction Discovery Round Tables
Gaspar Ariel Salinas Oyaneder		Other	Chile	T2.3 Organisation of the AccelerAction Discovery Round Tables

Abhishek Roushan	Metakraft	Startup	índia	T2.3 Organisation of the AccelerAction Discovery Round Tables
Ivana Mars	Rail Clinic Group	Startup	Czechia	T2.3 Organisation of the AccelerAction Discovery Round Tables
Maciej Sadowski	StartUp Hub Poland	Accelerator/Incubator	Poland	T2.3 Organisation of the AccelerAction Discovery Round Tables
Felix Nyarko		Other	Ghana	T2.3 Organisation of the AccelerAction Discovery Round Tables
Nora	BARNLabs	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Daniela Wirthl	sendance GmbH	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Alessandra Accogli	Sinergy Flow	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Ioanna	Zergioti	Startup	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Anna Gregorio	PICOSATS	Startup	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Marina Papachristopoulou	Foggnos	Startup		T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Magdalena Hauser	ParityQC	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Claire ciancio	Greeenroads	Startup	Malta	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Monika Katkute	Teachers Lead Tech	Startup	Lithuania	T2.1 Assessing gaps & challenges of the European acceleration ecosystems

Katarzyna Sadowska	susteam	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Tina Lund	Maka	Startup	Austria	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Mariajose Satizabal	Bikia Health	Startup		T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	CIVITTA	Accelerator/Incubator	Estonia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Rockstart	Accelerator/Incubator	Netherlands	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	MedClimAccelerator/ Malta/ Malta College of Arts, Science and Technology	Accelerator/Incubator	Netherlands	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Ljubljana University Incubator	Accelerator/Incubator	Slovenia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Beamline Accelerator	Accelerator/Incubator	Estonia	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	EuraTechnologies	Accelerator/Incubator	France	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	University of Helsinki / Helsinki Incubators	Accelerator/Incubator	Finland	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	HiSeedTech	Accelerator/Incubator	Portugal	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	Beta-i Collaborative Innovation	Accelerator/Incubator	Portugal	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
	REI Foundation	Accelerator/Incubator	Italy	T2.1 Assessing gaps & challenges of the European acceleration ecosystems
Janis Blazevics	Crowdhero	Investor	Latvia	Extra Interviews

Katarina Pastrnak	G-Force	Investor	Slovakia	Extra Interviews

ANNEX 2 – AUTHORS FROM EU-NAP MATERIALS

Consortium Partner	Number of Materials Produced
JOC (IT)	0
BOOST (FR)	1
BETA-I (PT)	3
GROW F (AT)	5
WILCO (FR)	8
PRAXI (GR)	6
TECHC (RO)	7
INSME (IT)	2
F6S (IE)	3
UTH (GR)	2

ANNEX 3 – LINKS TO EU-NAP MATERIALS

Target	Title	
Entrepreneur	Deeptech Digital Mastery	https://virtualecosystem.acceleraction.eu/resource_library/detail/digital-and-technological-proficiency-strong-understanding-of-digital-and-technological-tools-and-platforms-that-are-relevant-to-the-deep-tech-industry1

Building Interpersonal Skills in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/collaboration-and-networking-generate-strong-interpersonal-skills-and-the-ability-to-collaborate-with-others
Financial Management in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/financial-management-ability-to-manage-cash-flow-understand-financial-statements-and-make-informed-investment-decisions1
Marketing and Sales for deeptech Startups	https://virtualecosystem.acceleraction.eu/resource_library/detail/marketing-and-sales-for-deeptech-startups
Sustainability for deeptech Startups	https://virtualecosystem.acceleraction.eu/resource_library/detail/sustainability-and-deep-tech
Ethical Practices in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/ethical-considerations-in-deep-tech
DeepTech Talent Strategies	https://virtualecosystem.acceleraction.eu/resource_library/detail/access-to-talent-talent-acquisition-strategies-such-as-employee-referrals-and-talent-pools-as-well-as-best-practices-for-building-diverse-and-inclusive-teams1111
Internationalizing deeptech Ventures	https://virtualecosystem.acceleraction.eu/resource_library/detail/internationalization-and-global-expansion111
Communicating deeptech Impact Effectively	https://virtualecosystem.acceleraction.eu/resource_library/detail/measuring-and-communicating-your-impact
DeepTech Business Models	https://virtualecosystem.acceleraction.eu/resource_library/detail/deeptech-business-models-and-strategies1
Startup Intellectual Property Guide	https://virtualecosystem.acceleraction.eu/resource_library/detail/intellectual-property-a-startup-guide
Compliance Mastery in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/navigating-regulatory-compliance-in-deeptech-a-startup-guide
DeepTech Startup Financing Strategies	https://virtualecosystem.acceleraction.eu/resource_library/detail/funding-and-investment-for-deeptech-startups1
Competitive Intelligence in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/market-analysis-and-competitive-intelligence-for-deeptech-startups

	New Market Product Development	https://virtualecosystem.acceleraction.eu/resource_library/detail/deeptech-product-development-for-new-markets
	Corporate-Startup Dynamics in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/corporate-partnerships-and-collaboration-in-deeptech-structuring-and-managing-corporate-startup-collaborations1
Accelerator Programme Manager	Models for deeptech Acceleration	https://virtualecosystem.acceleraction.eu/resource_library/detail/methods-and-models-for-deeptech-acceleration-a-practical-approach1
	Navigating deeptech Funding	https://virtualecosystem.acceleraction.eu/resource_library/detail/financial-planning-and-forecasting-for-deeptech-accelerators-navigating-the-funding-landscape
	Fostering Inclusion and Diversity in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/driving-diversity-and-inclusion-in-deeptech
	DeepTech Stakeholder Management	https://virtualecosystem.acceleraction.eu/resource_library/detail/building-strong-communities-around-deeptech-accelerators-stakeholder-management-best-practices
	Advanced IP Strategies in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/advanced-intellectual-property-ip-management-in-deeptech-patent-portfolio-optimization-and-licensing1
	Emerging deeptech Evaluation	https://virtualecosystem.acceleraction.eu/resource_library/detail/technology-scouting-and-evaluation-identifying-and-assessing-emerging-technologies1
	Structuring deeptech Investments	https://virtualecosystem.acceleraction.eu/resource_library/detail/investment-and-fundraising-in-deeptech-structuring-and-negotiating-investment-deals
	Go-to-Market Tactics for deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/advanced-market-analysis-and-go-to-market-strategies-market-segmentation-and-differentiation-strategies
	Aligning Tech with SDGs	https://virtualecosystem.acceleraction.eu/resource_library/detail/ethics-sustainability-and-social-impact-in-deeptech-a-blueprint-for-incubators-accelerators
Investor	Investing with ESG in Mind	https://virtualecosystem.acceleraction.eu/resource_library/detail/environmental-social-and-governance-esg-

		information-on-esg-investing-and-best-practicescase-studies
	Conducting Deeptech Due Diligence	https://virtualecosystem.acceleraction.eu/resource_library/detail/due-diligence-in-deeptech-best-practices-for-conducting-due-diligence-and-evaluating-potential-investments-in-deeptech
	Spotting Potential in deeptech	https://virtualecosystem.acceleraction.eu/resource_library/detail/identifying-high-potential-deeptech-startups-key-indicators
	Managing Risks in deeptech Ventures	https://virtualecosystem.acceleraction.eu/resource_library/detail/navigating-the-deeptech-investment-landscape-emerging-trends-and-opportunities
	Risk Management for Deeptech Investments: Strategies and Best Practices	https://virtualecosystem.acceleraction.eu/resource_library/detail/risk-management-for-deeptech-investments-strategies-and-best-practices
Policy Maker	Entrepreneurial Barriers & Solutions	https://virtualecosystem.acceleraction.eu/resource_library/detail/barriers-to-entrepreneurship-identify-barriers-to-entrepreneurship-such-as-access-to-finance-regulatory-burden-and-skills-gaps-genderracial-based-discrimination-and-suggest-policy-measures-
	Government's Role in deeptech Innovation	https://virtualecosystem.acceleraction.eu/resource_library/detail/the-role-of-government-in-supporting-deeptech-innovation-and-commercialization1
	Deeptech Workforce Development	https://virtualecosystem.acceleraction.eu/resource_library/detail/preparing-the-workforce-for-the-deeptech-revolution-education-and-training
Transversal	Addressing Entrepreneurial Gender Bias	https://virtualecosystem.acceleraction.eu/resource_library/detail/addressing-gender-bias-in-entrepreneurship-encouraging-equal-access-to-resources-and-funding-for-women-entrepreneurs-as-well-as-promoting-awareness-of-unconscious-bias-in-hiring-networking-
	Promoting Diversity in deeptech Teams	https://virtualecosystem.acceleraction.eu/resource_library/detail/building-diverse-and-inclusive-teams-promoting-diversity-in-hiring-practices-mentoring-and-coaching-programs-for-women-entrepreneurs-and-providing-support-for-underrepresented-groups

	Women's Leadership in Entrepreneurship	https://virtualecosystem.acceleraction.eu/resource_library/detail/promoting-women-in-leadership-encouraging-and-supporting-women-in-leadership-roles-within-the-entrepreneurship-ecosystem-such-as-serving-on-advisory-boards-or-as-mentors-to-other-entreprene
	Creating Safe Entrepreneurial Spaces	https://virtualecosystem.acceleraction.eu/resource_library/detail/addressing-gender-based-violence-in-the-workplace-address-how-to-create-a-safer-environment-for-entrepreneurs-and-support-their-success-this-can-involve-providing-resources-and-support-for-